



Supplier Diversity Program



Why Sentara needs you

Sentara Supply Chain strives for a collaborative relationship with our vendors to ensure that we are providing the right product, at the right time, for the right price.

"We strive to work with vendors that reflect the communities we serve. This results in a richer, broader environment — yielding better outcomes and leading to suppliers reinvesting in jobs in each of the markets we serve."

—Terrie Edwards, SVP,
Regional President, Eastern

What is Sentara Health?

- **Our Mission:** "We improve health every day"
- **Our Purpose:** "To be the trusted partner to individuals and the community in their journey to health and well-being"
- **Sentara Health** is an integrated, not-for-profit health care delivery system with over 30,000 employees, 12 hospitals in Virginia and North Carolina, and a Health Plans division which serves more than 1 million members in Virginia and Florida.

Supplier Diversity Program

Sentara Health is committed to providing opportunities for qualified diverse businesses to compete for and deliver products and services to Sentara Health. Sentara Health's Supplier Diversity Program enhances the company's corporate commitment to diversity and inclusion throughout its workforce, patient population, and the communities it serves. We have strong support from our leadership. Please check our website regularly for any updates.

What does Sentara purchase?

Supply Chain:

- Physician preference products (i.e., surgical & procedural implants)
- Patient care supplies and instruments
- Medical equipment
- Nursing products
- Laboratory products
- Pharmaceuticals

Operations:

- Construction services
- Facilities equipment & maintenance
- Consulting services
- Support services
- Temporary staffing
- Technology services

Distribution Partners:

- Owens & Minor
- Cardinal Health
- Medline
- Henry Schein
- McKesson

Doing business with Sentara Health

Registering as a supplier with Sentara will add your company's information to our database. We use the database to identify potential suppliers for business opportunities.

Register online at **sentarasupplychain.com** and click on Supplier Connection. Not certified? No problem. Contact us at **vendors@sentara.com** and we will assist you.

Need technical assistance on the portal? Please contact Supplier Gateway at **info@suppliergateway.com** or call **944-525-9205**.

Recognized certifications include:

- Minority Business Enterprise (NMSDC)
- Women Business Enterprise (WBENC)
- Disabled Owned Business Enterprise (USBLN)
- Service-Disabled Veteran Owned Small Business (SBA)
- Veteran Business Enterprise (SBA)
- National Gay & Lesbian Chamber of Commerce (NGLCC)
- HuBZone (SBA)
- Woman Owned Small Business (SBA)
- Small Business (SBA)
- State and Local certifications

Have a great sourcing idea or need assistance with our program? Contact us at:



Sentara Supply Chain
Supplier Diversity
Shatara Weaver, Manager
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vendors@sentara.com

