

Optima Health

Virginia Medicaid Expansion

Optima Health Products

Traditional Commercial Plans

Vantage (HMO)

Plus (PPO)

Point of Service (POS)

Narrow Network Plans

OptimaSelectSM

Individual & Family Plans

OptimaFit[®]

Integrated Account-based Product Lines

Equity (HSA)

Design (HRA)

Medicare Advantage Plans

Optima Medicare HMO

Self-funded Options for Large and Small Employer Group Tiered Plans

OptimaDirectSM

Medicaid/FAMIS Plans

Optima Family Care
(Medicaid XP)

Commonwealth Coordinated Care Plus (CCC Plus) Plan

Optima Health Community Care
(Medicaid XP)

No referrals required

Expanding Coverage to More Adults

The rules have changed and more Virginians will be eligible for coverage **beginning January 1, 2019**

- Up to 400,000 more Virginia adults will enroll in quality, low-cost health coverage
- People working in retail, construction, childcare, landscaping, food service or other jobs that do not offer health insurance may be eligible

The Rules Have Changed

Who Qualifies for Virginia Medicaid?

Childless Adult

Parent (family of 3)

Person with Disability



Currently:

Not Eligible

Eligible with annual income at or below \$6,900

Eligible with annual income at or below \$9,700

Beginning 2019:

Eligible with annual income at or below \$16,754

Eligible with annual income at or below \$28,677

Eligible with annual income at or below \$16,754



Income Eligibility Guidelines

FAMILY SIZE	MONTHLY	YEARLY
 	\$1,397	\$16,754
 	\$1,894	\$22,715
 	\$2,391	\$28,677
 	\$2,887	\$34,638
 	\$3,384	\$40,600
 	\$3,881	\$46,562
 	\$4,378	\$52,523
 	\$4,875	\$58,485
Each additional person add 	\$497	\$5,962



Provider support will be invaluable

How You Can Support

- ✓ Join the Optima Health Medicaid provider network
- ✓ Encourage patients currently receiving assistance to look for the YELLOW envelope mailing from DMAS or Virginia Medicaid
- ✓ Encourage a patient who believes he/she received a letter, but lost it to **CALL COVER VIRGINIA 855-242-8282 to verify**
- ✓ Encourage patients who may meet the new eligibility guidelines to apply

Expansion Enrollment Pathways

1. **STREAMLINED** (automatic or faster enrollment)
 - Auto-Transition to Full Benefit Medicaid (Governor's Access Plan (GAP) and Plan First)
 - Express Application (SNAP beneficiaries and parents of enrolled children)
 - Transition from The Marketplace to Virginia Medicaid
2. **GENERAL PUBLIC** (Newly eligible population)

Streamlined Enrollment

GAP: No action needed to enroll in full Medicaid benefits

Plan First: Will receive yellow letter, no action needed to enroll in full Medicaid benefits

SNAP Beneficiaries: Will receive yellow letter, submit Express Application by phone or mail by 1/4/19

Parents of Enrolled Children: Will receive yellow letter, submit Express Application by phone or mail by 1/4/19

Marketplace Plan Member: Will receive notice, update and submit 2019 application between 11/1/2018 thru 12/15/2018 on www.healthcare.gov

General Public Enrollment

Call Cover Virginia 855-242-8282 (TDD: 888-221-1590)

Complete online application at Common Help:

www.commonhelp.Virginia.gov

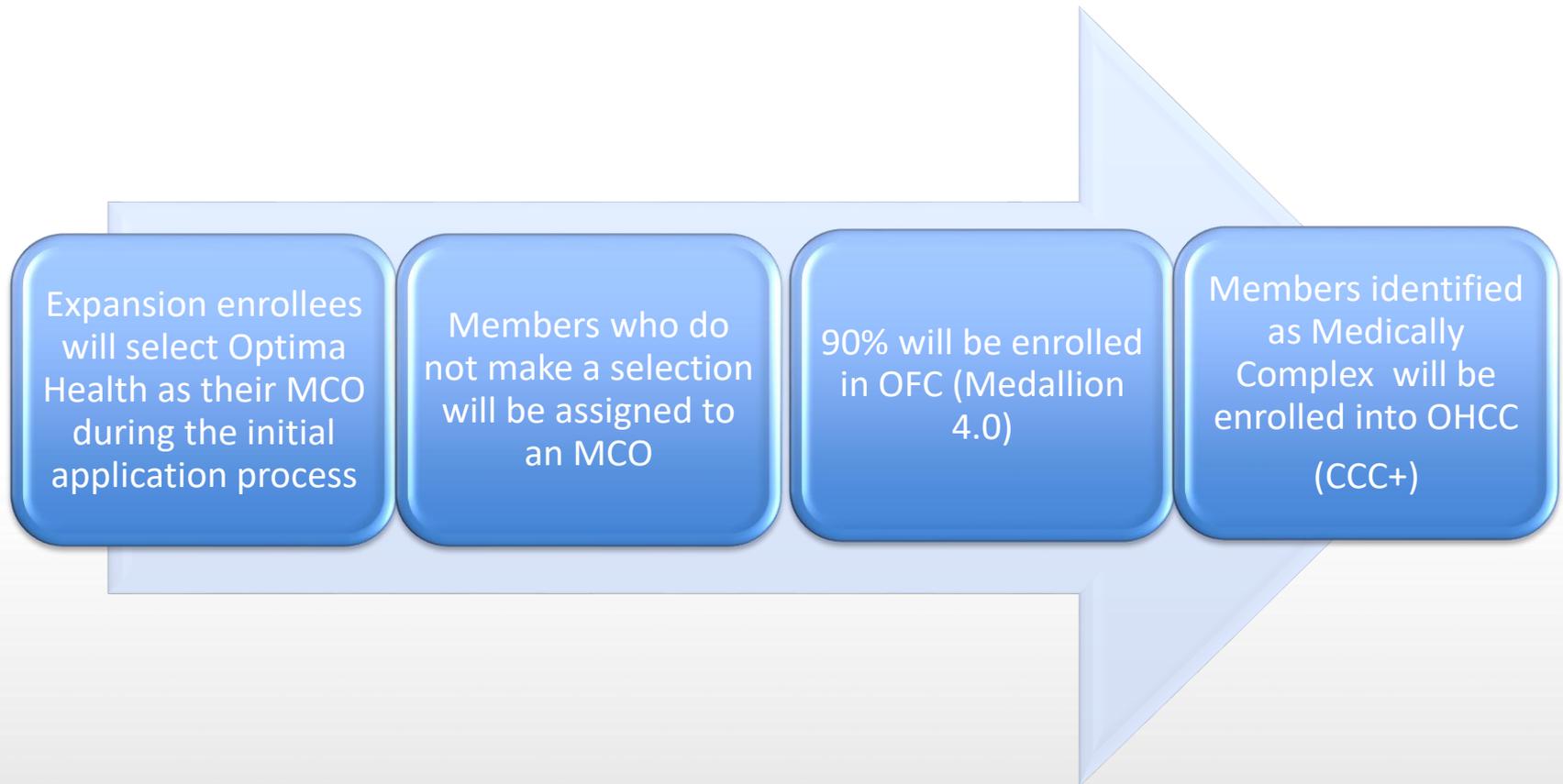
Complete online application The Marketplace: www.healthcare.gov

Mail or drop off paper application at local Department of Social Services (mailing may take longer than other methods) Find nearest office at:

<http://www.dss.virginia.gov/localagency/index.cgi>

Call the Virginia Department of Social Services if you want to apply for other benefits: 855-635-4370

Initial Enrollment Process



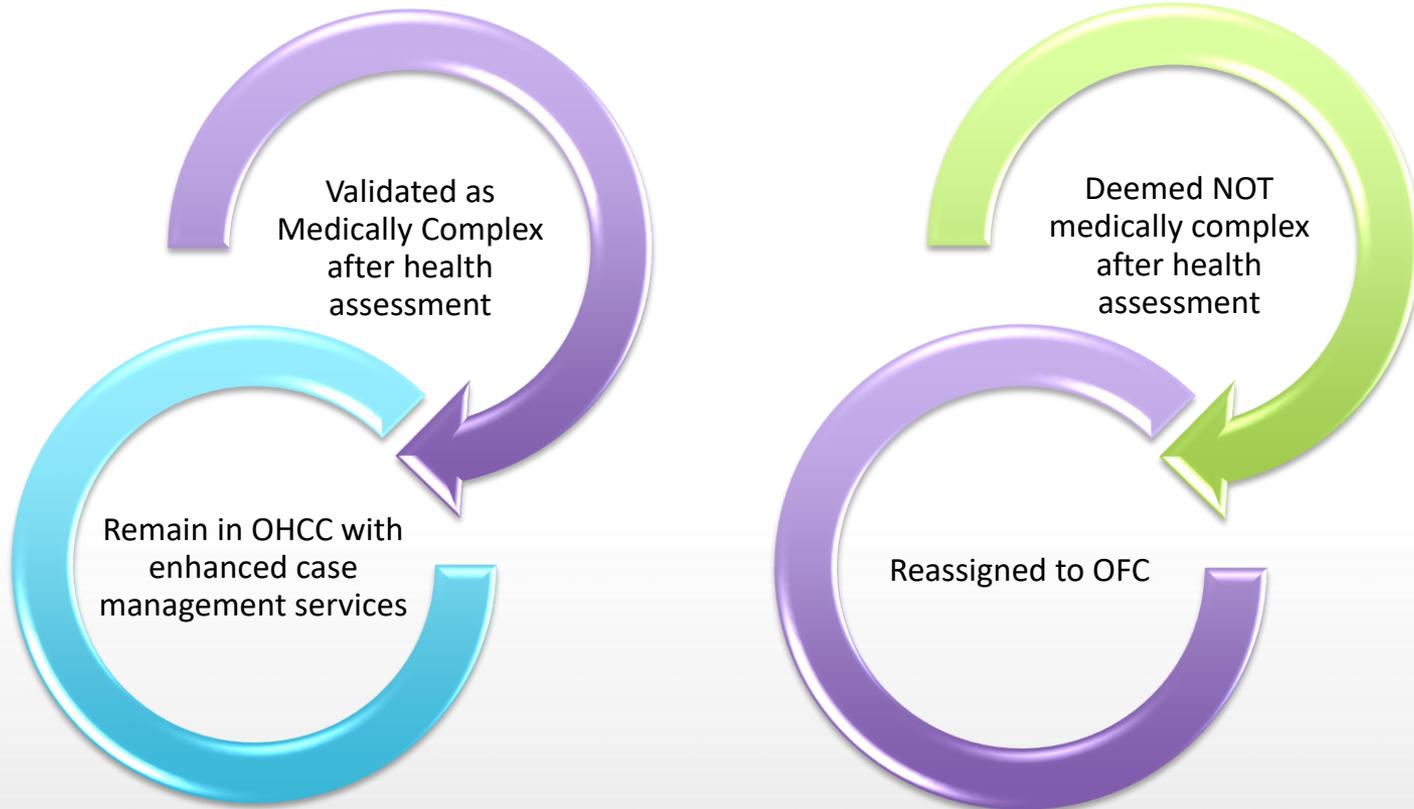
Medically Complex Identification

Initial Medically Complex status is *temporary* and based on members response to a screening question in their Medicaid application

Medically Complex status will be validated through a health screening within 90 days

Adults 21-64 with Severe Mental Illness (SMI) directly enrolled into OHCC (No application or additional screening required)

Medically Complex Confirmation



Optima Health Medicaid XP

Expansion members will enroll in Optima Family Care (OFC) or Optima Health Community Care (OHCC)

**OPTIMA MEDICAID PRODUCT LINES
WILL NOT CHANGE**

Identifying Optima Medicaid XP Member



**OPTIMA FAMILY CARE
MEDICAID XP**

Member Name: JOHN DOE
 Member Number: 9999999*99
 Group Number: OFC
 Member Effective Date: 07-01-18
 PCP Name: JANE DOE
 PCP Phone: 999-999-9999

OV: \$0
 ER: \$0
 RX: \$0

Medicaid #: 999999999999
 DOB: 99/99/9999



Detailed benefit information is available at optimahealth.com



**OPTIMA HEALTH COMMUNITY CARE
MEDICAID XP**

Member Name: JOHN DOE
 Member Number: 9999999*99
 Group Number: OHCC
 Member Effective Date: 99-99-99
 PCP Name: 999999999999999999999999
 PCP Phone: 999-999-9999

OV: \$0
 ER: \$0
 RX: \$0

Medicaid #: 999999999999
 DOB: 99-99-9999



Detailed benefit information is available at optimahealth.com

Preauthorization may be required for: hospitalization, outpatient surgery, therapies, advanced imaging, DME, home health, skilled nursing, acute rehab, or prosthetics.
IN CASE OF AN EMERGENCY: Call 911 or go to the nearest emergency room.
 Always call your Primary Care Physician for non-emergent care.

FOR PHARMACIST USE ONLY:

BIN# 610011	PROCESSOR CONTROL# OHPMCAID
OptumRx Pharmacist Help Desk:	1-866-244-9113

Member Services: <i>(Translation Services Available)</i>	[757-552-8975] OR [1-800-881-2166]
Pharmacy Member Services:	[757-552-8877] OR [1-844-672-2307]
TTY Virginia Relay Service: <i>(Hearing Impaired)</i>	[711] OR [1-800-828-1140]
After Hours Nurse Advice:	[757-552-7250] OR [1-800-394-2237]
Smiles for Children:	[1-888-912-3456]
Transportation:	[1-877-892-3986]
Behavioral Health Pre Authorization:	[757-552-7174] OR [1-800-648-8420]
Provider Relations:	[757-552-7474] OR [1-800-229-8822]
Medical/Pharmacy Pre Authorization:	[757-552-7540] OR [1-800-229-5522]

MEDICAL CLAIMS	BEHAVIORAL HEALTH CLAIMS
P.O. Box 5028	P.O. Box 1440
Troy, MI 48007-5028	Troy, MI 48099-1440

Offered by Optima Health Plan

Preauthorization may be required for: hospitalization, outpatient surgery and therapies, advanced imaging, DME, home health, skilled nursing, acute rehab, or prosthetics.
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FOR PHARMACIST USE ONLY:

BIN# 610011	PROCESSOR CONTROL# OHPMCAID
OptumRx Pharmacist Help Desk:	[1-866-244-9113]

Member Services: <i>(Translation Services Available)</i>	[757-552-8360] OR [1-888-512-3171]
Pharmacy Member Services:	[757-552-8840] OR [1-844-724-5576]
TTY Virginia Relay Service: <i>(Hearing Impaired)</i>	[757-552-8390] OR [1-844-552-8148]
After Hours Nurse Advice:	[757-552-8899] OR [1-844-387-9420]
Smiles for Children:	[1-888-912-3456]
Transportation:	[1-855-325-7558]
Behavioral Health Pre Authorization:	[757-552-7580] OR [1-888-946-1168]
Provider Relations:	[757-552-8370] OR [1-844-512-3172]
Medical/Pharmacy Pre Authorization:	[757-552-7560] OR [1-888-946-1167]

MEDICAL CLAIMS	BEHAVIORAL HEALTH CLAIMS
P.O. Box 5028	P.O. Box 1440
Troy, MI 48007-5028	Troy, MI 48099-1440

Offered by Optima Health Plan

Standard Coverage

New enrollees will receive coverage for all Medicaid covered services including evidence-based, preventive services

Doctor, hospital and emergency services, including primary and specialty care

Prescription drugs

Laboratory and X-ray services

Maternity and newborn care

Home health services

Behavioral health services, including addiction & recovery treatment services

Rehabilitative services, including physical, occupational and speech therapies

Family planning services

Medical equipment and supplies

Preventive and wellness services, including annual wellness exams, immunizations,

Smoking cessation and nutritional counseling

Transportation to Medicaid-covered services when no alternatives are available

And more...

Added Benefits

The added benefits below have been mandated through expansion, **but were always covered by Optima Health Medicaid plans:**

Preventive and wellness services

Annual wellness exams for adults and children

Immunizations

Smoking cessation

Nutritional counseling

Emergency Department Care Coordination

- Integrates with all hospitals electronic health records statewide
- Real-time communication and collaboration
- Providers receive alerts for hospital admissions, discharges, transfers, and care coordination plans
- HIPAA-compliant
- Integrated with the Prescription Monitoring Program and the Advance Health Care Directive Registry
- Managed by the Virginia Department of Health

Website: <https://connectvirginia.org/>

Common Core Formulary

The DMAS Common Core Formulary is the list of preferred drugs all Medicaid health plans are required to cover.

- Includes 90 common drug classes
- No additional authorization or restrictions can be required
- Same set of requirements across all plans, easing provider administrative burden
- All Optima Health Medicaid plan formularies adhere to the Common Core Formulary. Access the OFC and OHCC formularies:

<https://www.optimahealth.com/providers/pharmacy/>

Early and Future Initiatives

January 1, 2019

- ✓ New coverage for adults within income limits

Key Initiatives:

- Health and Wellness Incentives
- Referrals to Workforce Solutions
- Appropriate Utilization of ER services

Future Initiatives*

- Health and Wellness Accounts
- Cost-sharing including copayments
- Training, Enrollment, Education, Employment and Opportunity Program (TEEOP)
- Supportive Employment and Housing Benefit

**Federal approval of §1115
Demonstration Waiver required*

Considerations...

Provider Network Status is Important

- ✓ In-network for BOTH product lines – No action required
- ❑ In-network with only ONE product – Reimbursement may be impacted – Encourage enrollment in both product lines

- NOT in-network with either product and want to become a network provider:
 1. Enroll as a DMAS fee-for-service provider at www.virginiamedicaid.dmas.virginia.gov
 2. Join the OFC and OHCC Networks

- ⚠ *Providers must be in network with their patient's **originally assigned plan** to be reimbursed for services, even if plan changes after initial enrollment.*

An Opportunity to Add Patients!

Contract with both OFC and OHCC - Please contact Optima Health Provider Relations to confirm your current participation



Medical 800-229-8822



Behavioral Health 800-648-8420

- Ensure your OFC and OHCC panels are open as soon as possible – Contact your Network Educator



877-865-9075, option 2

- Inform patients who could benefit from Medicaid Expansion that Optima Health Medicaid XP may now be available to them!

Summary

- Up to 400,000 Virginians may qualify for expanded Medicaid coverage, but coverage does not yet mean access to health care...your support is needed!
- New reforms, such as Common Core Formulary, will ease administrative burden
- New statewide resources to increase collaboration and address needs of complex patients
 1. Addiction and Recovery Treatment Services (ARTS)
 2. Emergency Department Care Coordination (EDCC)

More Information about Medicaid Expansion



Visit www.coverva.org

Website for providers:
<http://dmas.virginia.gov/#/medexproviders>

Still have questions specific to Optima Health and Medicaid Expansion?
Join one of our Optima Health Medicaid - Provider Weekly Webinars
[join the meeting](#)

Call your Optima Health Network Educator 877-865-9075 Option #2

Call Optima Health Provider Relations
Medical 800-229-8822
Behavioral Health 800-648-8420